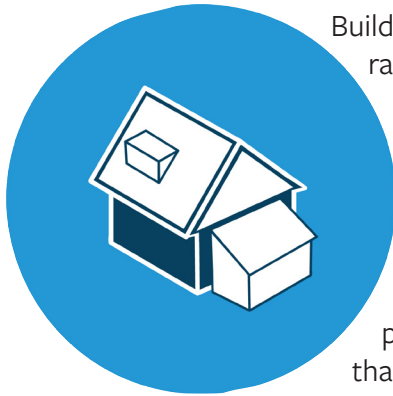


EstimatorXpress Vs Easy Price Pro

At HBXL Building Software we relish a bit of friendly competition as we believe it keeps us on our toes and ensures we keep striving to stay one step ahead. As a small company we consistently punch above our weight against the likes of Revit, AutoCAD and Conquest by making sure our software is straightforward, accessible and the best software on the market designed specifically for builders and developers. We see Easy Price Pro as our closest competitors in providing estimating software targeted for the domestic building industry and we often get asked what separates us from them? So we decided to put together a quick factsheet to highlight the reasons we believe EstimatorXpress outperforms Easy Price Pro and why EstimatorXpress has consistently won awards for 'Best Estimation software'.

	EstimatorXpress	Easy Price Pro
Simplicity Vs complexity	May have a slightly steeper learning curve but once grasped the flexibility and complexity of jobs covered is worth it.	Faster to grasp but limited ability to estimate a full range or complex jobs.
Support & Updates	Free and uncapped award winning Support & Updates for first year including phone, remote login, chat and email. There is a nominal fee after the first year.	Free support and updates limited to three months. Support limited in total to three hours for all calls, emails and remote login.
Cloud	Desktop software has option to save to the cloud/ server or device.	Cloud option is web hosted, only accessible with internet connection. There is no mention of the desktop version having cloud access.
Material prices	Built in, live price updates via PriceTracker™ (national price averages). Plus download prices from leading national merchants and regular crowd sourced labour rates.	Central/regional libraries of default prices + optional bolt on to send out merchant order sheets and compare those merchants that reply.
Management Docs	Over 80 reports included.	Basic reports included, more detailed reports require bolt-on.
Integration	Fully integrated with other HBXL software including CAD for take offs from CAD files and PDFs.	Some programs are linked but crucially their CAD package is not.
Training & Support resources	Dedicated support website, free training for new users, free training webinars, FAQs & guides, video tutorials and other training options.	Embedded tips and videos in software.
Awards	Multi-award winning for estimation software and support customer service in 2016 alone.	Information not available.

Simplicity Vs Complexity



Builders want accessible software that they can easily use but also covers the wide range of work they do, whether it's hanging a door or building houses. Easy Price Pro packages may seem 'easy' in the first place but EstimatorXpress has over 550 estimating calculators allowing builders to cost up a wider variety of projects. Builders can also estimate multiple types of work with ease. Easy Price Pro is possibly a victim of its own simplicity, as we understand from feedback that their software lacks flexibility. Builders have to buy a range of 'bolt-ons' in order to take on different types of work and may have to choose between a package for general building or a package for new builds and extensions rather than one comprehensive package that does it all like EstimatorXpress. Plus, you are unable to combine scopes of work like you can in EstimatorXpress My Projects. Instead builders are required to produce multiple, separate costings and manually combine them using their 'Easy Combiner' tool at an additional cost of £180+VAT.

Support & Updates

HBXL provide Unlimited Support & Updates, free in year one. We encourage users to get in contact with any issue they face as the use of our Support is not capped in any way whereas Easy Price Pro support is limited to just three hours. Our Support Super Heroes are committed to ensuring our users get the full benefit of the software and have been consistently highly rated by our users averaging a 94% satisfaction rate and recently won an award for excellence in customer service. We are equally committed to ongoing product development of which our Support team play a pivotal role in ensuring the improvements desired by our users are considered. We aim to provide quarterly updates to improve the software and keep up to date with latest legislation. After a year of unlimited Support & Updates there is an optional, small annual fee. Easy Price Pro offer free updates for just three months again and after this point require further investment is required as upgrades.



Cloud

Both HBXL and Easy Price Pro have Cloud options but they are offered in different ways. Easy Price Pro have a monthly subscription Cloud system that relies on an internet connection in order to work on estimates. This is essentially using a web host that can create difficulties as you need an internet connection to work which limits the places that you can work on estimates and you never own the software outright. EstimatorXpress on the other hand is a desktop product, which you buy outright, gives the option to save/back up files to the cloud or a server. This feature is in all editions of EstimatorXpress (version 9.05.0 and above) as standard. No extra cost and no monthly subscription cost. Work on your estimates offline and choose to save to device, server and/or the cloud allowing for secure backed up files and the ability for multi-location and multi-user estimation when combined with an additional LIVE licence.

Integrated software

HBXL Building Software have created a suite of software which works together using exclusive X-Connex technology to make your life easier. Plans, Estimates, Contracts, Health & Safety and Project Management – all from one provider who understands builder's needs. Easy Price Pro's estimating software does not link to CAD to offer a take-off from plans or PDF option. This will make the process much longer and means builders have to enter the data into Easy Price Pro numerous times, leaving the data susceptible to human error.



Building material prices

Using up to date prices can make all the difference for builders and developers. Both in terms of the speed and accuracy of estimating. With EstimatorXpress, Builders use our in built Price Tracker™ with thousands of live updated material prices helping them keep pace with material price increases. This is the largest product catalogue available on the market. Plus builders can link up to their personal trade accounts for our partners' catalogues to price up using their own negotiated terms. Easy Price Pro has a 'Central Library' of prices or a 'regional library' feature but this will be default prices, failing to include your specific terms and discounts and they do not mention how often this is updated.

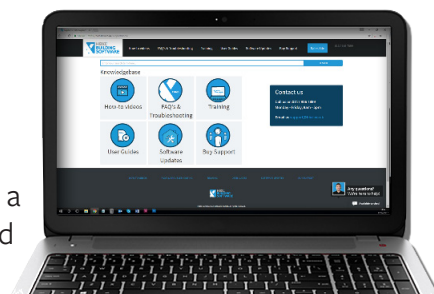
Easy Price Pro do offer a bolt-on (at £325+VAT) that allows builders to collect merchants prices by sending a material orders sheet to suppliers and then choose between those merchants that reply. This may be a slower process as builders will know that merchants don't seem to appreciate prospective materials orders sheets being sent over two times a week and that they're likely to return default prices, if any at all! PLUS, with EstimatorXpress you can even break down your materials into sections such as timber or sanitary ware to send out specific materials enquiries to your local suppliers to save even more money. There is also the option to add in your own building material prices from specialist merchants manually.

Management docs

Both software programs can produce reports to help users run projects more efficiently and return a higher profit but Easy Price Pro will require a bolt-on (at an extra cost of £590+VAT) to be able to produce as many reports as EstimatorXpress. All of our estimating software editions include over 80 reports as standard for example; detailed costings, material reports, profit schedules, cashflows, customer quotes and many more which help builders run projects more efficiently once the work is won - and EstimatorXpress users have been proven to win up to 230% more jobs!

Training & Support Resources

As well as the fantastic support team, we have a great training and support resources to help users hit the ground running including free EstimatorXpress Software Skills Training, a dedicated support website full of handy videos, FAQs and getting started guides, free training webinars and other Group Training options. Easy Price Pro do also offer a free tutorial to help users get started and a hints & tips handbook but don't have a support website but instead have tips and videos included in the software.



Awards

In 2016 EstimatorXpress won a number of awards in 2016 and was in the shortlisting for even more. HBXL are proud of all our awards and take every opportunity to demonstrate to customers why EstimatorXpress has been so well received by our users and judges alike!

Take a look at our stacked trophy cabinet at www.hbxl.co.uk/awards2016 or give us a call on 0117 9167898 to arrange a 1-2-1 demo and a free 30 day trial.

